

**IN THE COURT COMMON PLEAS  
FIRST JUDICIAL DISTRICT OF PENNSYLVANIA**

**TRIAL DIVISION – CIVIL**

**ADMINISTRATIVE DOCKET 02 OF 2003**

**IN RE: COMMERCE CASE MANAGEMENT PROGRAM**

AND NOW, this **29<sup>th</sup>** day of April, 2003, it is hereby **ORDERED** and **DECREED** that the following protocols shall apply to all civil cases within the Commerce Case Management Program on or after January 1, 2000:

**Commerce Case Management Program:**  
**Procedure for Disposition of Commerce Program Cases Filed on and after January 1, 2000**

A Commerce Case Management Program ("Commerce Program") has previously been established within the Trial Division of the Court of Common Pleas (Administrative Docket 01 of 1999 and 01 of 2000).

**A. Organization**

1. **Judges.** Three judges shall be assigned by the Administrative Judge to the Commerce Program. The number of Commerce Program Judges may thereafter be adjusted by the Administrative Judge consistent with the caseload of the Program.

2. **Filings & Listings.** Upon consultation with the Administrative Judge, the Civil Supervising Judge and the Commerce Program Judges, with the goal of ease of access by the Commerce Program Judges and their staff, the parties and the public, the Prothonotary shall establish procedures for maintenance of filings and listings in actions assigned to the Commerce Program.

**B. Assignment of Cases Subject to Commerce Program**

1. **Cases Subject to Commerce Program.** Notwithstanding anything to the contrary in General Court Regulation 95-2 (Day Forward Program) or any other General Court Regulation, Jury, Non-Jury & Equity, and Class Action cases filed on or after January 1, 2000, but not Arbitration cases, shall be assigned to the Commerce Program if they are among the following types of actions:

1. Actions relating to the internal affairs or governance, dissolution or liquidation, rights or obligations between or among owners (shareholders, partners, members), or liability or indemnity of managers (officers, directors, managers, trustees, or members or partners functioning as managers) of business corporations, partnerships, limited partnerships, limited liability companies or partnerships, professional associations, business trusts, joint ventures or other business enterprises, including but not limited to any actions involving interpretation of the rights or obligations under the organic law (e.g., Pa. Business Corporation Law), articles of incorporation, by-laws or agreements governing such enterprises;
2. Disputes between or among two or more business enterprises relating to transactions, business relationships or contracts between or among the business enterprises. Examples of such transactions, relationships and contracts include:

- (1) Uniform Commercial Code transactions;

- (2) Purchases or sales of businesses or the assets of businesses;
  - (3) Sales of goods or services by or to business enterprises;
  - (4) Non-consumer bank or brokerage accounts, including loan, deposit cash management and investment accounts;
  - (5) Surety bonds;
  - (6) Purchases or sales or leases of, or security interests in, commercial, real or personal property; and
  - (7) Franchisor/franchisee relationships.
3. Actions relating to trade secret or non-compete agreements;
  4. "Business torts," such as claims of unfair competition, or interference with contractual relations or prospective contractual relations;
  5. Actions relating to intellectual property disputes;
  6. Actions relating to securities, or relating to or arising under the Pennsylvania Securities Act;
  7. Derivative actions and class actions based on claims otherwise falling within these ten types, and consumer class actions other than personal injury and products liability claims;
  8. Actions relating to corporate trust affairs;
  9. Declaratory judgment actions brought by insurers, and coverage dispute and bad faith claims brought by insureds, where the dispute arises from a business or commercial insurance policy, such as a Comprehensive General Liability policy, and;
  10. Third-party indemnification claims against insurance companies where the subject insurance policy is a business or commercial policy and where the underlying dispute would otherwise be assigned to the Commerce Program, not including claims where the underlying dispute is principally a personal injury claim.

All of the above types of actions may involve individuals named as parties, in addition to business enterprises, so long as all other criteria are met and the essential nature of the litigation is a business dispute. For example, a dispute over a commercial loan may include individual guarantors as either plaintiffs or defendants, as the case may be, but such a lawsuit would still be a commercial dispute.

**2. Cases Not Subject to the Commerce Program.** The following types of matters are not to be included in the Commerce Program:

1. Matters subject to Compulsory Arbitration in this Court or to the jurisdiction of the Municipal Court, including any appeals.
2. Personal injury, survival or wrongful death matters.
3. Individual (non-class) consumer claims against businesses or insurers, including products liability and personal injury cases.
4. Matters involving occupational health or safety.

5. Environmental claims not involved in the sale or disposition of a business and other than those addressed in Commerce Program types 9 or 10 above.
6. Matters in eminent domain.
7. Malpractice claims, other than those brought by business enterprises against attorneys, or accountants, architects or other professionals in connection with the rendering of professional services to the business enterprise.
8. Employment law cases, other than those referenced in Commerce Program type 3, above.
9. Administrative agency, tax, zoning and other appeals.
10. Petition Actions in the nature of Change of Name, Mental Health Act Petitions, Petitions to Appoint an Arbitrator, Government Election Matters, Leave to Issue Subpoena, or to Compel Medical Examination.
11. Individual residential real estate and non-commercial landlord-tenant disputes.
12. Domestic relations matters, and actions relating to distribution of marital property, custody or support.
13. Any matter required by statute, including 20 Pa. C.S. Chapter 7, §§ 711 & 713, to be heard in the Orphans' Court or Family Court Division of the Philadelphia Court of Common Pleas, or other matter which has heretofore been within the jurisdiction of the Orphans' Court or Family Court Division of this Court.
14. Any criminal matter other than criminal contempt in connection with a Commerce Program action.
15. Such other matters as the Court shall determine.

**3. Assignments Based on the Civil Cover Sheet.** The Civil Cover Sheet, effective January 1, 2000, shall include a box in which the attorney signing the sheet must certify that the action is, or is not, subject to the Commerce Program. A "Commerce Program Addendum to Civil Cover Sheet," a sample of which is attached as Exhibit "A," is hereby required to be filed with all initial filings (i.e., all filings requiring a Civil Cover Sheet) subject to the Commerce Program, filed on or after January 1, 2000. The attorney shall indicate on the Commerce Program Addendum filed with any filing denoted as a Commerce Program matter, the applicable type or types of action which result in the matter being assigned to the Commerce Program. An attorney's signature on the Civil Cover Sheet shall constitute certification that the matter is or is not subject to the Commerce Program, as indicated on the Civil Cover Sheet and Addendum. A copy of the Civil Cover Sheet, including any Commerce Program Addendum, shall be served with the original process served on all parties.

All actions designated into the Commerce Program pursuant to the Commerce Program Addendum are hereby assigned to the Commerce Program and to the individual calendar of one of the Commerce Program Judges, according to a random procedure established by the Administrative Judge or the designee of the Administrative Judge. This assignment shall be noted on the Docket. All further filings in the matter shall state prominently in the caption and on any cover sheets that the matter is "ASSIGNED TO COMMERCE PROGRAM."

**4. Disputes Arising From the Civil Cover Sheet Designation.** If any party disagrees with the designation or lack of designation of a case into the Commerce Program, that party shall file with Civil Motions Clerk in the Prothonotary's Office, 278 City Hall, to be referred to the Administrative Judge, or the designee of the Administrative Judge, for decision (which shall not be subject to appeal), and serve on all parties a Notice of Management Program Dispute, in the form attached as Exhibit "B" and not exceeding three pages, as soon as practical, and no later than the

earliest of (a) the filing by that party of any pleading, motion or response to motion, (b) ten days in advance of a noticed case management conference or (c) thirty days after service of process. A copy of the complaint or filing commencing the litigation, shall be attached to the Notice of Management Program Dispute. Any party opposing the Notice of Management Program Dispute may, but need not, submit a response thereto not exceeding three pages (to Civil Motions Clerk, Room 278 City Hall) within seven days of service of the Notice.

In the event of the service of a Notice of Management Program Dispute, a copy of that Notice shall be attached to and referenced in all motions and responses to motions filed by any party pending the resolution of the management program dispute.

**C. Commencement of Action**

All subject actions shall be commenced as provided in Pa. R.C.P. 1007. Philadelphia Civil Rule \*205.2 shall be followed. As noted above, in all cases, not just those designated into the Commerce Program, a copy of the Civil Cover Sheet, including any Commerce Program Addendum, shall be served with original process served on all parties.

All jury demands shall be perfected in accordance with Pa. R.C.P. 1007.1 and Phila. Civ. R. \*1007.1.

A party seeking emergency relief immediately upon commencing an action subject to the Commerce Program shall follow the procedure set forth in part D.6. below (Rules to Show Cause and Emergency Motions and Petitions).

**D. Case Management Procedures**

**1. Authority Over Commerce Program Status:** When there is a dispute as to whether the case is properly assigned to the Commerce Program, the decision will be made by the Administrative Judge or the designee of the Administrative Judge. If the Civil Case Manager conducting a case management conference or any party objects as to the Commerce Program assignment, the Case Manager will forward the dispute to the Administrative Judge or the designee of the Administrative Judge.

**2. Alternative Procedures Available:** The Commerce Program Judge, in his/her discretion, may, upon application of any party or upon his/her own initiative, modify these procedures. Requests for changes in these procedures will be made by filing a Petition for Extraordinary Relief (which Petition calls for a ten-day response time).

**3. The Case Management Conference:** Typically, notice of a Case Management Conference ("CMC") will be sent to counsel and unrepresented parties (sixty days after filing) scheduling the CMC for approximately ninety days after filing. In certain circumstances, the CMC may be scheduled through the Commerce Program Judge.

**a. Presiding Officer:** Unless otherwise ordered, the CMC shall be conducted by a Civil Case Manager designated by the Court, acting on behalf of the assigned Commerce Program Judge.

**b. Issues to be Addressed:** The following subjects, along with other appropriate topics, such as service of process, venue, pleadings, discovery, possible joinder of additional parties, theories of liability, damages claimed and applicable defenses (see also Pa.R.C.P. 213.3), will be discussed.

**(1) Means for Early Disposition**

- a. Timing and potential forms of Alternative Dispute Resolution (ADR). The case manager will make available the list of Commerce Program Judges Pro Tempore (as provided by the Business Litigation Committee of the Philadelphia Bar Association).
- b. Scheduling pre-discovery dispositive motions, only if oral argument is needed. (Whether to hear oral argument is up to the Commerce Program

Judge). The Commerce Program Judge will likely have a half day set aside for hearing Motions and Rules.

- c. Scheduling limited-issue discovery in aid of early dispositive motions. The Case Manager will advise counsel of the half day Discovery Program set up for the assigned Commerce Program Judge.

**(2) Schedules and Deadlines**

- a. Assignment to a Case Management Track and issuance of a Case Management Order ("CMO"), which will set forth a target trial date, deemed the earliest trial date pursuant to Pa. R.C.P. 212.1.
- b. A discovery plan and schedule based on the CMO date for the completion of discovery.
- c. Anticipated areas of expert testimony, timing for identification of experts, responses to expert discovery, exchange of expert reports (reference to the CMO).

**(3) Potential Use of a Commerce Court Judge Pro Tempore**

- a. On stipulation of all parties for supervision of discovery.
- b. For mediation.
- c. Identification of a particular Commerce Program Judge Pro Tempore acceptable to all parties.
- d. The choice of a particular Judge Pro Tempore for these purposes must be approved by the Court.
- e. Use of a Pro Tempore Judge for purposes of discovery or mediation cannot affect the deadlines set forth in the CMO, unless the Commerce Program Judge allows an extension of affected dates.

The Commerce Program Judge may establish any informal procedures to achieve expeditious resolution of discovery disputes and other non-dispositive issues. Prior to the CMC, it shall be the obligation of the parties to confer concerning all of the above matters, for the purposes of reaching agreements.

**4. Case Management Order:**

At the CMC, the Case Manager shall issue a Case Management Order ("CMO") setting forth dates for a Settlement Conference and for a Pretrial Conference (with Pretrial Statements typically to be filed in advance), and for Trial. The CMO will also address cut-off dates for completion of discovery, for the service of expert reports and for the filing of Motions.

Based upon the nature and complexity of the case, the Case Manager with input from the parties at the CMC shall assign the case to a track. The Commerce Program shall typically employ the following management tracks: Commerce Expedited (Target Trial Date within 13 months of Complaint) and Commerce Standard (Target Trial Date within 18 months of Complaint). Only exceptionally complicated cases should be designated Commerce Complex (Target Trial Date within two years of Complaint). In the latter instance, the Commerce Program Judge may schedule status conferences at six month intervals or at other times upon application of the parties, if appropriate.

The Commerce Expedited Track shall consist of matters in which minimal discovery is needed and legal issues are anticipated to be routine. Examples of such actions, in the absence of complicating factors, are actions relating to commercial loans, and contract, UCC and foreclosure matters. Other matters should presumptively be designated Commerce Standard. Actions in which preliminary injunctive relief is sought may be appropriate for any of the tracks, depending upon the circumstances.

A suggested form Case Management Order is attached as Exhibit "C." A grid of time standards that will be employed depending upon the applicable track Case Management Order is attached as Exhibit "D." Sample Commerce Program Class Action Case Management Order Forms are attached hereto as Exhibit "E".

**5. Commerce Court Motions.**

**a. Motion Practice and Discovery Motions.**

The Commerce Program Judge to whom the action is assigned will hear all pretrial motions, including discovery motions, except that, to the extent that scheduling or other concerns so require, a Commerce Program Judge may make arrangements for certain discovery and other pretrial motions to be heard by another Commerce Program Judge. All motions (except discovery motions) shall be filed in Motion Court with a designation on the Motion Court Cover Sheet of the assigned Commerce Program Judge. Procedures of the Discovery Court should generally be followed, and filings processed through Room 287. In some instances, the Commerce Program Judge may direct further briefing of complex discovery motions. Any Notice of Management Program Dispute that is pending or is being filed contemporaneously with the Motion filing, should be noted in the Motion Court Cover Sheet. Oral argument is at the discretion of the Commerce Program Judge.

A Commerce Program Discovery List for each Commerce Program Judge shall be established so that discovery matters ordinarily will be heard by that Judge on a particular day of the week. Each Judge may also schedule hearings on non-discovery motions on the discovery day, or at such other times as the Court deems appropriate.

**b. Petitions for Extraordinary Relief.**

A Petition for Extraordinary Relief must be filed whenever a party seeks an extension of a deadline imposed by a case management order. Any party may seek relief from the time requirements by filing the Petition for Extraordinary Relief. This Petition must be filed prior to the deadline that the party is seeking to change. Petitions for Extraordinary Relief are filed with the Motions Court Clerk in the Prothonotary's Office, Second Filing, Room 278, City Hall. Any adverse party has ten (10) days after the filing of the motion to file a response. The Motion Court will forward the pleading to the assigned team leader.

The Petition for Extraordinary Relief is ruled on by the individual team leaders. Counsel must include the name of the team leader for that given case (Sheppard, Cohen, Jones) on the Motion Court Cover Sheet. The party filing the petition must include a proposed order that sets forth the extension requested **in months**, as well as a copy of the current Case Management Order.

Counsel's agreement to extend deadlines within a Case Management Order is not a recognized basis for an extension. A movant must demonstrate extraordinary and nonforeseeable circumstances justifying the deadline extension request. Requests for extensions of Court ordered deadlines should be utilized only as a last resort and with compelling reasons offered in support thereof.

**6. Rules to Show Cause and Emergency Motions and Petitions.** Rules to show cause in cases assigned to the Commerce Program will be presented in the Motions Court, where they will be reviewed as to form, and forwarded to the assigned Commerce Program Judge for consideration.

Unless there is a dispute as to Commerce Program applicability, emergency motions or petitions in a newly filed action presented in a matter appropriate for assignment to the Commerce Program shall be referred to a Commerce

Program Judge for disposition. If there is any dispute regarding Commerce Program applicability, that dispute shall be referred to the Administrative Judge or the designee of the Administrative Judge. Parties are encouraged to give the Motion Court advance notice of an emergency motion or petition, including notice that the action is assigned to the Commerce Program or may be appropriate for such assignment. If the assigned Commerce Program Judge is unavailable, an emergency motion or petition in an action already assigned to Commerce Program shall be heard by the other Commerce Program Judge, if available, with any subsequent hearing referred back to the assigned Commerce Program Judge. If no Commerce Program Judge is available to hear an emergency motion or petition, such motion or petition shall be referred to a Judge assigned to Motion Court (or, if necessary, the Emergency Judge), with any subsequent hearing referred back to the appropriate Commerce Program Judge. An emergency motion heard by a Commerce Program Judge in a case which has not yet gone through the random assignment procedure shall be subject to that procedure prior to any subsequent hearing and the subsequent hearing shall be scheduled before the Commerce Program Judge assigned.

**7. Settlement Conferences.** A settlement conference may be expeditiously scheduled in any case in which counsel concur that such a conference may be productive. Such requests shall be made in writing by letter to the assigned Commerce Program Judge, and in all other respects Local Civ. R. \*212.1(B) should be applied.

Except as otherwise provided in Local Civil Rule \*212.3 (Settlement Conferences -- Non Jury Cases), Commerce Program Judges may assist the parties in reaching a fair and reasonable settlement or other resolution of the matter. To that end, the assigned Commerce Program Judge, in his or her discretion, may schedule one or more formal settlement conferences. The Commerce Program Judge may also encourage the parties to engage in settlement discussions and in any form of Alternative Dispute Resolution (ADR), including the assistance of a Commerce Program Judge Pro Tempore, that may result in settlement, avoidance of trial or expeditious resolution of the dispute. Except upon order of the Court, the pendency of any form of ADR shall not alter the date for commencement of trial.

**8. Pretrial Conference.** A Pretrial Conference shall be held in all Commerce Program actions. At the conclusion of the Pretrial Conference, a Pretrial Order controlling the conduct of trial may be entered. The Court shall exercise its best efforts to try the matter as soon after the target trial date as practicable.

Typically, the CMO will require the filing of Pretrial Statements (Pa. R.C.P. 212.2) in advance of the Pretrial Conference. Prior to the Pretrial Conference, principal trial counsel shall confer on the matters set forth in Pa. R.C.P. 212.3, and attempt to reach agreement on any such matters.

Following the Pretrial Conference, the Commerce Program Judge shall enter a Trial Scheduling Order, identifying the date by which the matter should be prepared for trial, and, if applicable, the date to be placed into a trial pool or the date of any special listings. The Trial Scheduling Order may further provide specific dates, to the extent not already addressed in the Case Management Order, for such matters as:

- b. Exchange of proposed stipulations and filing of stipulations in writing to facts about which there can be no reasonable dispute;
- c. Pre-marking and exchanging copies of all documents or other exhibits to be offered in evidence at trial;
- d. Service and filing of written objections to any documents or other exhibits as to which a party intends to object at trial, together with the legal basis for such objections;
- e. Identification in writing of all deposition testimony, by page and line number, intended to be read into the record at trial, followed by counterdesignations and objections to deposition designations;
- f. Exchange of trial briefs and proposed findings of fact and conclusions of law (nonjury) or requested points for jury charge (jury).

At such time prior to trial as may be fixed by the Court, it shall rule on all matters placed in issue under this procedure.

In addition, the Commerce Program Judge may establish procedures consistent with the requirements of each case to ensure close interaction with the parties in order to minimize trial time.

**E. Commerce Program Judges Pro Tempore And Alternative Dispute Resolution**

There shall be established in the Commerce Program, an Alternative Dispute Resolution program for Commerce Program actions, which may include, but is not limited to, mediation and the assistance of Commerce Program Judges Pro Tempore.

**1. Panel of Commerce Program Judges Pro Tempore.** The Administrative Judge or designee shall designate a panel of Commerce Program Judges Pro Tempore from among volunteers nominated and approved by the Philadelphia Bar Association Business Law Section, Business Litigation Committee, who shall be distinguished attorneys engaged in active practice of law with no less than fifteen (15) years trial experience including a practice focused on the type of litigation described in section B.1. above (Cases Subject to Commerce Program). Commerce Program Judges Pro Tempore shall serve without charge. Persons may be added to or removed from the panel as the Administrative Judge or designee may determine consistent with the qualifications above.

The Court may order a Commerce Program case to be assigned for Settlement Conference to a Commerce Program Judge Pro Tempore who shall, on a date certain, hold a Settlement Conference which must be attended by trial counsel representing the parties, as well as any unrepresented parties. Counsel and unrepresented parties shall provide to the Commerce Program Judge Pro Tempore prior to the Settlement Conference a fully completed Settlement Memorandum, in a form to be established by the Commerce Program Judges. The Commerce Program Judge Pro Tempore on such a referral is not authorized to rule on any motions, but will attempt to facilitate a settlement between the parties.

**2. Mediation.**

**a. Referral to Mediation and Selection of Mediator.** Commerce Program cases may be referred to nonbinding mediation at the discretion of the Commerce Program Judge, who may make such referrals at the time of the Case Management Conference, at a Pretrial Conference referenced above, or at any other time. Where appropriate and whether or not mediation is pursued at an early stage of the litigation, the Commerce Program Judge has the discretion to refer cases to nonbinding mediation at a later stage of the proceedings.

The Court may permit the parties to choose the mediator from among the panel of Commerce Program Judges Pro Tempore, or agree to pay for a mediator not on the panel. The order of reference to mediation shall not stay or delay any scheduling dates, unless the Court so orders.

**b. Conflicts of Interest.** A mediator to whom a case is assigned must disclose to the parties and to the Court any apparent conflict of interest. Unless the mediator determines consistent with any applicable ethical requirements and guidelines that he or she should preside notwithstanding any such apparent conflict of interest and the parties and the Court agree that such mediator nevertheless shall preside, another mediator shall be selected.

**c. Confidentiality of Mediation.** The order referring an action to mediation shall require that the mediator report to the Court the disposition of the mediation in accordance with a schedule as determined by the Court, under the guidelines below. The order shall also provide that all information received by the mediator as to the merits of the matter, including the submitted memoranda, shall remain confidential and not be reported or submitted to the Court by the mediator or the parties, except as necessary in a stipulation of settlement agreed to by the parties.

**d. Mediation Procedure.** The first mediation session preferably shall be conducted within 30 days of the execution of the order of reference, unless the Court establishes a different schedule. At least ten days before

the first session, each party shall deliver to the mediator a copy of its pleadings, any briefs filed in the action important to the mediation and a memorandum of not more than five pages (double-spaced), setting forth that party's contentions as to liability and damages. The memorandum shall be served on all parties, but shall be marked "Confidential, for Mediation Only," and may not be used, cited, quoted, marked as an exhibit or referenced in any proceedings. Attendance at the first mediation session shall be mandatory, and the mediator may require, in addition to the appearance of the attorneys, the presence of the parties or their representatives with authority to settle. If the first session is successful, the settlement shall be reduced to a stipulation, and the mediator shall submit forthwith the stipulation, the notice of discontinuance and the report of disposition to the Court. The report of disposition shall be on a form prescribed by the Court Administrator.

*e. **Report; Extensions.*** If the action is not settled upon completion of the first session, the mediator may schedule additional sessions on consent of the parties. However, at the end of the first session, any party or the mediator may terminate the mediation effort, and in that case the mediator shall advise the Court forthwith that mediation has been terminated but shall not disclose the identity of any parties who terminated or did not terminate the mediation.

Except as set forth below, subsequent sessions should be concluded within 15 days from the date by which the first session was to have been held according to the order of reference. The mediator shall report to the Court as to the outcome of the mediation session(s) no later than 20 days from the date by which the first session was to have been held according to the order of reference.

If mediation cannot be concluded within 15 days from the date by which the first session was to have been held according to the order of reference, upon consent of all parties a 30-day extension of time to conduct further sessions may be granted by the mediator. If such extension is granted, the mediator shall report to the Court as to the success or lack of success of the additional sessions as soon as practicable but in any event no later than 5 days after the final mediation session.

All deadlines and relevant procedures shall be set forth in a standard form order of reference.

BY THE COURT:

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James J. Fitzgerald, III  
Administrative Judge, Trial Division

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This Administrative Docket is promulgated in accordance with the April 11, 1987 Order of the Supreme Court of Pennsylvania, Eastern District, No. 55, Judicial Administration, Docket No. 1, Phila. Civ. \*51 and Pa. R.C.P. 239, and shall become effective immediately. As required by Pa. R.C.P. 239, the original Administrative Docket shall be filed with the Prothonotary in a docket maintained for Administrative Dockets issued by the Administrative Judge of the Trial Division and copies shall be submitted to the Administrative Office of Pennsylvania Courts, the Legislative Reference Bureau and the Civil Procedural Rules Committee. Copies of the Administrative Docket shall also be submitted to American Lawyer Media, *The Legal Intelligencer*, Jenkins Memorial Law Library and the Law Library for the First Judicial District.

## **EXHIBIT A**

### **COMMERCE PROGRAM ADDENDUM TO CIVIL COVER SHEET**

This case *is* subject to the Commerce Program because it is not an arbitration matter and it falls within one or more of the following types (check all applicable):

- ☐ 1. Actions relating to the internal affairs or governance, dissolution or liquidation, rights or obligations between or among owners (shareholders, partners, members), or liability or indemnity of managers (officers, directors, managers, trustees, or members or partners functioning as managers) of business corporations, partnerships, limited partnerships, limited liability companies or partnerships, professional associations, business trusts, joint ventures or other business enterprises, including but not limited to any actions involving interpretation of the rights or obligations under the organic law (e.g., Pa. Business Corporation Law), articles of incorporation, by-laws or agreements governing such enterprises;
- ☐ 2. Disputes between or among two or more business enterprises relating to transactions, business relationships or contracts between or among the business enterprises. Examples of such transactions, relationships and contracts include:
  - ☐ (1) Uniform Commercial Code transactions;
  - ☐ (2) Purchases or sales of business or the assets of businesses;
  - ☐ (3) Sales of goods or services by or to business enterprises;
  - ☐ (4) Non-consumer bank or brokerage accounts, including loan, deposit cash management and investment accounts;
  - ☐ (5) Surety bonds;
  - ☐ (6) Purchases or sales or leases of, or security interests in, commercial, real or personal property; and
  - ☐ (7) Franchisor/franchisee relationships.
- ☐ 3. Actions relating to trade secret or non-compete agreements;
- ☐ 4. "Business torts," such as claims of unfair competition, or interference with contractual relations or prospective contractual relations;
- ☐ 5. Actions relating to intellectual property disputes;
- ☐ 6. Actions relating to securities, or relating to or arising under the Pennsylvania Securities Act;
- ☐ 7. Derivative actions and class actions based on claims otherwise falling within these ten types, and consumer class actions other than personal injury and products liability claims;
- ☐ 8. Actions relating to corporate trust affairs;
- ☐ 9. Declaratory judgment actions brought by insurers, and coverage dispute and bad faith claims brought by insureds, where the dispute arises from a business or commercial insurance policy, such as a Comprehensive General Liability policy;
- ☐ 10. Third-party indemnification claims against insurance companies where the subject insurance policy is a business or commercial policy and where the underlying dispute would otherwise be subject to the Commerce Program, not including claims where the underlying dispute is principally a personal injury claim.

*Instructions:* Please see Commerce Case Management Program: Procedure for Disposition of Commerce Program Cases Filed On and After January 1, 2000. Arbitration matters are not subject to the Commerce Program. Note that the following types of matters are **not** to be included in the Commerce Program:

1. Matters subject to Compulsory Arbitration in this Court or to the jurisdiction of the Municipal Court, including any appeals.
2. Personal injury, survival or wrongful death matters.
3. Individual (non-class) consumer claims against businesses or insurers, including products liability and personal injury cases.
4. Matters involving occupational health or safety.
5. Environmental claims not involved in the sale or disposition of a business and other than those addressed in Commerce Program types 9 or 10 above.
6. Matters in eminent domain.
7. Malpractice claims, other than those brought by business enterprises against attorneys, or accountants, architects or other professionals in connection with the rendering of professional services to the business enterprise.
8. Employment law cases, other than those referenced in Commerce Program type 3 above.
9. Administrative agency, tax, zoning and other appeals.
10. Petition Actions in the nature of Change of Name, Mental Health Act Petitions, Petitions to Appoint an Arbitrator, Government Election Matters, Leave to Issue Subpoena, Compel Medical Examination.
11. Individual residential real estate and non-commercial landlord-tenant disputes.
12. Domestic relations matters, and actions relating to distribution of marital property, custody or support.
13. Any matter required by statute, including 20 Pa. C.S. Chapter 7, §§ 711 & 713, to be heard in the Orphans' Court or Family Court Division of the Philadelphia Court of Common Pleas, or other matter which has heretofore been within the jurisdiction of the Orphans' Court or Family Court Division of this Court.
14. Any criminal matter other than criminal contempt in connection with a Commerce Program action.
15. Such other matters as the Court shall determine.

**EXHIBIT B -- NOTICE OF MANAGEMENT PROGRAM DISPUTE**

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FIRM NAME

BY: ATTORNEY NAME

IDENTIFICATION NO.: XXXXX

Attorney for Defendant: XYZ, Inc.

STREET ADDRESS

PHILADELPHIA, PA 191XX

TELEPHONE NO.: XXX-XXX-XXXX

PLAINTIFF

: PHILADELPHIA COUNTY  
: COURT OF COMMON PLEAS  
:

v.

: \_\_\_\_\_ TERM, 20XX  
:

DEFENDANT

: No: \_\_\_\_\_

**NOTICE OF MANAGEMENT PROGRAM DISPUTE**

According to the Civil Cover Sheet and Commerce Program Addendum filed by Plaintiff on [date] and served on [date], Plaintiff designated this action as [not subject to the Commerce Program] [or] [subject to the Commerce Program, designating type[s] X [and X]].

[This action is not subject to the Commerce Program because \_\_\_\_\_.]

[or] [This action is subject to the Commerce Program. It is not an arbitration matter and falls within type[s] X [and X] in the Commerce Program types, as identified in the Commerce Program Addendum executed by the undersigned and attached as Exhibit A hereto.]

[Any additional comments, with total document (excluding cert. of service, Commerce Program Addendum and Complaint) not to exceed three pages.]

\_\_\_\_\_  
Name of Attorney  
Attorney for Defendant, XYZ, Inc.

[Include a copy of the complaint or other filing commencing the action, along with a Certificate of Service identifying date and manner of service and names and addresses].

**EXHIBIT C -- CASE MANAGEMENT ORDER**

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**IN THE COURT OF COMMON PLEAS OF PHILADELPHIA COUNTY  
FIRST JUDICIAL DISTRICT OF PENNSYLVANIA  
CIVIL TRIAL DIVISION**

*caption* : *Court term and number*

**COMMERCE PROGRAM  
CASE MANAGEMENT ORDER**

**TRACK**

AND NOW, this                      day of                      , 200\_, it is **ORDERED** that:

1. The case management and time standards adopted for the Commerce Program, " \_\_\_\_\_ track" cases shall apply and are incorporated.
2. All discovery shall be completed no later than \_\_\_\_\_.
3. Plaintiff(s) shall identify and submit Curriculum Vitae and Expert Reports for all expert witnesses intended to testify at trial to all other parties not later than \_\_\_\_\_.
4. Defendant(s) and any additional defendant(s) shall identify and submit Curriculum Vitae and Expert Reports of all expert witnesses intended to testify at trial to all other parties not later than \_\_\_\_\_.
5. All Pretrial Motions (other than Motions in Limine) shall be filed not later than \_\_\_\_\_.
6. A settlement conference may be scheduled at any time after \_\_\_\_\_. On or before that date all parties shall serve on all opposing counsel or pro se parties and file a Settlement Memorandum containing the following:
  - (a) The plaintiff(s) shall provide a concise statement of the theory of the case. The defendant(s) and additional defendant(s) shall provide a concise statement as to the nature of the defense.
  - (b) A statement by the plaintiff(s) itemizing all damages sought by categories and amounts.
  - (c) Defendant(s) and additional defendant(s) shall identify all applicable insurance carriers, together with corresponding limits of liability.

7. A Pretrial Conference may be scheduled at any time after \_\_\_\_\_. Fifteen days prior to the Pretrial Conference, all parties shall file and serve on all opposing counsel or pro se parties a Pretrial Statement containing the following:
- (a) The plaintiff(s) shall provide a concise statement of the theory of the case. The defendant(s) and additional defendant(s) shall provide a concise statement as to the nature of the defense;
  - (b) A list of all witnesses who may be called to testify at trial by name and address. Counsel should expect witnesses not listed to be precluded from testifying at trial;
  - (c) A list of all exhibits the party intends to offer into evidence. All exhibits shall be numbered and exchanged among counsel prior to the Conference. Counsel should expect any exhibit not listed to be precluded at trial;
  - (d) Plaintiff(s) shall itemize all damages claimed by category and amount;
  - (e) Defendant(s) and all additional defendant(s) shall state a position regarding the damages claimed and identify all applicable insurance carriers, together with applicable limits of liability; and
  - (f) An estimate of the anticipated length of trial.
8. It is expected that the case will be ready for trial \_\_\_\_\_, which is the earliest trial date pursuant to Pa. R.C.P. 212.1, and counsel should anticipate trial to begin expeditiously thereafter.
9. All counsel are under a continuing obligation, and hereby **ORDERED** to serve a copy of this Order upon all unrepresented parties and upon all counsel entering an appearance subsequent to the entry of this Order.

BY THE COURT:

\_\_\_\_\_, J.

**EXHIBIT D -- COMMERCE PROGRAM MANAGEMENT TRACKS**

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<b>Commerce Program Time Standards by Track</b>			
<b>Case Event</b>	<b>Commerce Expedited</b>	<b>Commerce Standard</b>	<b>Commerce Complex</b>
Case Management Conference	3 months	3 months	3 months
Status Conference	Discretionary	Discretionary	Discretionary <sup>1</sup>
Discovery Complete	6 months	11 months	17 months
Plaintiff Expert Reports	6 months	11 months	17 months
Defendant Expert Reports <sup>2</sup>	8 months	13 months	19 months
Motions Filed	8.5 months	13.5 months	19.5 months
Settlement Conference	11 months	16 months	22 months
Pretrial Conference	12 months	17 months	23 months
Trial	13 months	18 months	24 months

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<sup>1</sup> A Status Conference may be scheduled at six month intervals if requested by counsel and approved by the Court.

<sup>2</sup> The Court will provide for rebuttal expert reports to the extent appropriate.

## **EXHIBIT E - CLASS ACTION CASE MANAGEMENT ORDERS**

### *E-1 Stipulated Case Management Order on Preliminary Objections – Class Action*

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**IN THE COURT OF COMMON PLEAS OF PHILADELPHIA COUNTY  
FIRST JUDICIAL DISTRICT OF PENNSYLVANIA  
CIVIL TRIAL DIVISION**

	:	
	:	
	:	
<i>Plaintiff(s)</i>	:	
	:	
v.	:	No. _____ - _____
	:	
	:	
	:	
	:	
<i>Defendant(s)</i>	:	

**COMMERCE PROGRAM CLASS ACTION  
STIPULATED CASE MANAGEMENT ORDER ON  
PRELIMINARY OBJECTIONS**

AND NOW, in consideration of the Parties' consent to the following case management schedule regarding preliminary objections, it is hereby **ORDERED** that:

1. Defendant shall file its preliminary objections on or before \_\_\_\_\_.
2. If Plaintiff amends a complaint in response to Defendant's preliminary objections, then the following deadlines shall apply:
  - a. Plaintiff shall file its amended complaint on or before \_\_\_\_\_.
  - b. Defendant shall file an answer or preliminary objections to such amended complaint on or before \_\_\_\_\_. If the Defendant files an answer, the Parties shall contact the Court regarding a case management order for the certification stage of this action.
  - c. If Defendant filed preliminary objections in response to such amended complaint, then:
    - i. Defendant shall file a brief in support of those preliminary objections on or before \_\_\_\_\_.
    - ii. Plaintiff shall file a response to, and brief in opposition to, those preliminary objections on or before \_\_\_\_\_.

iii. Defendant shall file a reply brief in support of those preliminary objections on or before \_\_\_\_\_.

3. If Plaintiff does not amend the complaint in response to Defendant's preliminary objections, the following deadlines shall apply:

a. Defendant shall file a brief in support of those preliminary objections on or before \_\_\_\_\_.

b. Plaintiff shall file a response to, and brief in opposition to, those preliminary objections on or before \_\_\_\_\_.

c. Defendant shall file a reply brief in support of those preliminary objections on or before \_\_\_\_\_.

4. If any deadline set forth in this Order or any other case management order in this matter falls on a date on which the Court or the Office of the Prothonotary is not open, then the deadline shall be extended, without further Order, to the next day on which the Court and the Office of the Prothonotary are open.

5. The absence of any provision in this Order or any other case management order in this matter for surreply shall not prevent a Party from petitioning the Court for leave to file such surreply. It is agreed, however, that in the event a surreply is permitted by the Court, any such surreply shall be filed no less than seven days prior to the scheduled hearing to which the surreply related, unless otherwise ordered by the Court.

**BY THE COURT,**

\_\_\_\_\_, J.

**DATED:** \_\_\_\_\_

Agreed to as to form:

\_\_\_\_\_  
Attorneys for Plaintiff

\_\_\_\_\_  
Attorneys for Defendant

_____	:	
_____	:	
_____	:	
_____	:	
<i>Plaintiff(s)</i>	:	
	:	
v.	:	No. _____ - _____
	:	
_____	:	
_____	:	
_____	:	
<i>Defendant(s)</i>	:	

AND NOW, this        day of        200\_\_, upon consideration of the Defendant's Preliminary Objections to the Plaintiff's Complaint and the Plaintiff's response thereto, it is hereby **ORDERED and DECREED** as follows:

- BY THE COURT,**

Commerce Class Action Management Orders -- Page 1

**IN THE COURT OF COMMON PLEAS OF PHILADELPHIA COUNTY  
FIRST JUDICIAL DISTRICT OF PENNSYLVANIA  
CIVIL TRIAL DIVISION**

_____	:
_____	:
_____	:
<i>Plaintiff(s)</i>	:
	:
v.	: No. _____ - _____
	:
_____	:
_____	:
<i>Defendant(s)</i>	:

**COMMERCE PROGRAM CLASS ACTION  
STIPULATED CASE MANAGEMENT ORDER ON  
CLASS CERTIFICATION**

AND NOW, this      day of                      200\_\_, upon consideration of the Parties consent to the following case management schedule regarding class certification, it is hereby **ORDERED** that:

1. Plaintiff shall file a motion for class certification on or before \_\_\_\_\_.
2. The period for discovery relating to class certification shall close on \_\_\_\_\_.  
Deposition shall be noticed to occur, and written discovery requests shall be served, on or before the date referenced in this paragraph.
3. Defendant shall file a response to, and brief in opposition to, Plaintiff's motion for class certification on or before \_\_\_\_\_.
4. Plaintiff shall file a reply brief in support of its motion for class certification on or before \_\_\_\_\_.

**BY THE COURT,**

\_\_\_\_\_, J.

**DATED:** \_\_\_\_\_

Agreed to as to form:

\_\_\_\_\_  
Attorneys for Plaintiff

\_\_\_\_\_  
Attorneys for Defendant

_____	:	
_____	:	
_____	:	
<i>Plaintiff(s)</i>	:	
	:	
v.	:	No. _____ - _____
	:	
_____	:	
_____	:	
_____	:	
<i>Defendant(s)</i>	:	

AND NOW, this            day of            200\_\_, upon consideration of the Plaintiff's Motion for Class Certification, the Plaintiff's response thereto, oral argument before the Court and all matters of record, and in accord with the Opinion being filed contemporaneously with this Order, it is **ORDERED** and **DECREED** as follows:

- BY THE COURT,**

**, J.**

_____	:
_____	:
_____	:
_____	:
<i>Plaintiff(s)</i>	:
	:
v.	:
	:
_____	:
_____	:
_____	:
<i>Defendant(s)</i>	:

No. \_\_\_\_\_ - \_\_\_\_\_

## Commerce Class Action Management Orders -- Page 1

expert:

- i. a Curriculum Vitae or equivalent document;
- ii. a list of all publications authored by the expert within five (5) years prior to the date of identification;
- iii. a description of the terms and amount of compensation to be paid to the expert;
- iv. a list of all cases in which the expert has given sworn testimony at deposition or trial within five (5) years prior to the date of disclosure;
- v. a report setting forth a complete description of all opinions to be offered by the expert, the basis for those opinions, a description of the materials considered in forming those opinions, and a list of exhibits to be used as a summary of or in support of those opinions.

3. **Dispositive Motions:** If either Party files any dispositive motions, then the following deadlines shall apply:

- a. Any dispositive motions, including all supporting materials, shall be filed on or before \_\_\_\_\_.
- b. Any response to any such dispositive motion, including all supporting materials, shall be filed on or before \_\_\_\_\_.
- c. Any reply brief in support of any such dispositive motion shall be filed on or before \_\_\_\_\_.
- d. If neither Party files any dispositive motion by the deadline set forth in Paragraph 3a of this Order, the Parties shall contact the Court regarding a case management order for the pre-trial and trial stage of this action.

**BY THE COURT,**

\_\_\_\_\_, J.

**DATED:** \_\_\_\_\_

Agreed to as to form:

\_\_\_\_\_  
Attorneys for Plaintiff

\_\_\_\_\_  
Attorneys for Defendant

_____	:	
_____	:	
_____	:	
<i>Plaintiff(s)</i>	:	
	:	
v.	:	No. _____ - _____
	:	
_____	:	
_____	:	
_____	:	
<i>Defendant(s)</i>	:	

AND NOW, this       day of       200\_\_, upon consideration of the Defendant's Motion for Summary Judgment, the Plaintiff's response thereto and all other matters of record, and in accord with the Opinion being filed contemporaneously with this Order, it is hereby **ORDERED** and **DECREED** as follows:

1. The Motion is **Denied**.
2. The Parties shall contact the Court within thirty (30) days of the date of entry of this Order proposing dates for a settlement conference, a pre-trial conference and trial.

, J.

**IN THE COURT OF COMMON PLEAS OF PHILADELPHIA COUNTY  
FIRST JUDICIAL DISTRICT OF PENNSYLVANIA  
CIVIL TRIAL DIVISION**

[illegible]

**COMMERCE PROGRAM CLASS ACTION  
STIPULATED CASE MANAGEMENT ORDER ON  
PRE-TRIAL AND TRIAL EVENTS**

AND NOW, this       day of       200\_\_, upon consideration of the Parties' consent to the following case management schedule regarding class certification, it is hereby **ORDERED** that:

1. **Settlement Conference:** A settlement conference shall be held on \_\_\_\_\_.

On or before that date, all counsel shall serve all opposing counsel and file a settlement memorandum containing the following:

- a. The Plaintiff shall provide a concise statement of the theory of the case.  
The Defendant shall provide a concise statement as to the nature of the defense;
- b. A statement by the Plaintiff itemizing all damages sought by categories and amount; and
- c. Defendant shall identify all applicable insurance carriers, together with corresponding limits of liability.

2. **Pre-Trial Conference:** A pre-trial conference shall be held on \_\_\_\_\_.

Fifteen days prior to pre-trial conference, all counsel shall serve all opposing counsel and file a pre-trial memorandum containing the following:

- a. The Plaintiff shall provide a concise statement of the theory of the case.  
The Defendant shall provide a concise statement as to the nature of the defense.
- b. A list of all witnesses who may be called to testify at trial by name and address. Counsel should expect witnesses not listed to be precluded from testifying at trial;
- c. A list of all exhibits the party intends to offer into evidence. All exhibits shall be numbered and exchanged among counsel prior to the conference. Counsel should expect any exhibit

- not listed to be precluded at trial;
- d. Plaintiff shall itemize all damages claimed by category and amount;
  - e. Defendant shall state a position regarding damages claimed and shall identify all applicable insurance carriers, together with applicable limits of liability; and
  - f. An estimate of the anticipated length of trial.
3. **Trial:** The trial in this matter is scheduled to begin on \_\_\_\_\_.

**BY THE COURT,**

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**, J.**

# EXHIBIT F

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## COMMERCE PROGRAM TRACKING FORMULA

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### Initial criteria for cases to be tracked:

- . Commencement of an action by Summons or Complaint over \$50,000.00 at time of initial filing.
- . At least one attorney of record.
- . Case status equal to Active or Deferred.
- . Note that the Program embodies both Jury and Non-Jury cases.

### Breakdown by track

**EXPEDITED** - litigant count is less than or equal to (4) four, and case type is one of the following:

1C	Contracts (Goods) Enforcement	3O	Real Property - Other
1D	Insurance, Declaratory Judgment	3P	Title to Real Property
1G	Subrogation Action	3R	Rent, Lease or Ejectment
1L	Mechanics Lien	E1	Equity - No Real Estate
1N	Negotiable Instruments	E2	Equity - Real Estate
1O	Contracts - Other	KF	Franchise Disputes
IV	Replevin	7C	Confession of Judgment
3F	Foreclosure	7F	Foreign Judgment
3G	Garnishment (Land)	8Q	Petition to Stay Arbitration
3L	Landlord/Tenant Complaint	8V	Petition to Vacate/Modify Arb Award
3M	Mechanics Lien Enforcement		

**STANDARD** - where the litigant count is greater than four (4) and the case type are the same as Expedited,  
or  
- where the case type (regardless of the number of litigants) is:

KA	Purchase or Sale of Business or the Assets of the Business	KS	Securities Law Actions
1J	Bad Faith	KB	Surety Bond Actions
1T	Construction Contract	KT	Business Torts
1S	Shareholder Suit	KC	Non Complete Agreements/ Trade Secrets
4F	Fraud	KU	Corporate Trust Affairs
		KP	Partnership Disputes

**COMPLEX** - following case types regardless of the number of litigants:

K1	Intellectual Property Disputes	4L	Malpractice - Legal
4A	Malpractice - Accounting	4Y	Malpractice - Miscellaneous

eff. July 3, 2001

## Trial Division Civil Section Administrative Docket 01 of 2000

### Commerce Case Management Program

#### D. Case Management Procedures

